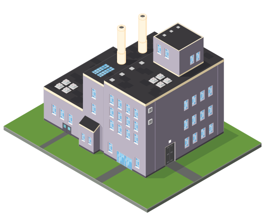
QUEBEC BENEFITS FROM CANADA'S OIL SANDS INDUSTRY

CAPP
CANADA'S OIL & NATURAL GAS PRODUCERS

LOCAL BENEFITS

ECONOMIC BENEFITS TO QUEBEC

In 2014 and 2015, more than **16,000 JOBS**, indirect and induced, were generated in Quebec to support Canada's oil sands industry.
Source: AppEco/CAPP, 2017



Over the next 20 years, Quebec businesses will sell **$70 BILLION IN GOODS AND SERVICES** to Canada's oil sands industry.
Source: CERI 2015

Over the next 20 years, Quebec could earn about **$8.4 BILLION IN GOVERNMENT REVENUE** from economic activity related to oil sands projects, helping to generate government revenue for schools, hospitals and roads.
Source: CERI 2015

IN 2014 - 2015, QUEBEC COMPANIES EARNED $1.2 BILLION IN BUSINESS FROM CANADA'S OIL SANDS INDUSTRY.

About 385 businesses from across Quebec supply the oil sands with a variety of goods and services. These businesses range from construction and manufacturing, to transportation and warehousing, to financial services and environmental consulting.

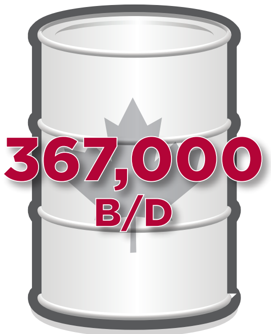
Source: CAPP 2016

INDUSTRY IN ACTION

"The economic impact of supplying goods and services to the oil sands on our region is phenomenal. For Prevost, the development of the oil sands has meant the creation of stable jobs. **Every year we supply 25 to 45 coaches to the oil sands.** I was proud and amazed the first time I went to Fort McMurray and saw 300 to 400 of our coaches moving people to and from work. The oil sands are good for Prevost, good for Quebec and all of Canada."

GAÉTAN BOLDUC
President and CEO
Prevost Coach Manufacturer
Sainte-Claire, Quebec

QUEBEC REFINERY CAPACITY



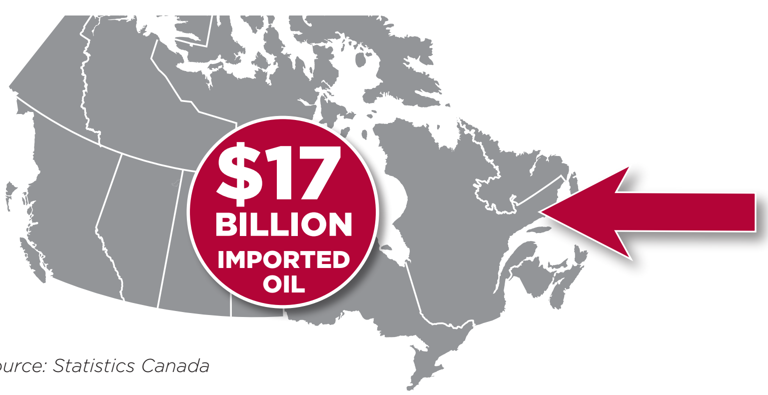
Source: CAPP 2014

Quebec refineries produce petroleum products for use in our everyday lives. Quebec has two refineries— one in Montreal and another in Lévis — with a total refining capacity of more than 367,000 barrels per day (b/d).

Quebec's $9 billion petro-chemical industry depends on raw materials such as oil to manufacture many products for key Quebec industries such as aerospace, plastics, and pulp and paper. Access to Western Canadian oil for Quebec's petro-chemical industry can help improve Quebec's competitiveness, attract jobs and investment.

DOMESTIC OR FOREIGN OIL - IT'S YOUR CHOICE

In 2015, refineries in Quebec and Atlantic Canada imported about 75 per cent of their refinery demand from countries such as the United States, Saudi Arabia, Algeria, Norway and Nigeria. This represents a large domestic market opportunity for Canadian crude oil suppliers, if crude oil can be transported from Western Canada to Eastern Canada. One way to access this market and reduce our dependence on foreign sources of crude oil is transport crude oil by pipeline.



Source: Statistics Canada

QUEBEC COMPANY PLAYS KEY ROLE IN ENVIRONMENTAL INNOVATION

Canada's oil sands industry is committed to reducing energy use and associated greenhouse gas (GHG) emissions through the development of innovative technologies for oil sands in situ and mining operations.

Canada's Oil Sands Innovation Alliance (COSIA) is working with GHGSat, a Quebec-based company, to use state-of-the-art satellite technology to more accurately measure GHG emissions from tailings ponds and mine faces. Launched in June 2016, the satellite, named Claire, will be in orbit for at least one year and will circuit above Alberta's oil sands mining operations once every two weeks.

GHGSat is a leader in remote sensing of GHG and air quality gas emissions from industrial sites using satellite technology.

SUPPLYING OUR DOMESTIC MARKET

The TransCanada Energy East pipeline would transport crude oil across Canada from Alberta to points in Quebec and New Brunswick.

99.999 PER CENT

Between 2002 and 2015, **99.999 per cent** of crude oil and natural gas were transported safely in Canada by pipeline.

Source: CEPA